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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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MAIL BRANCH

92-90
ORIGINAL
FILE

Dear Sir —

We use the phone for
cold calling in Real Estate - Please
do not make it against the
law —

Thanks —
Charlene + Charles Carter

**COLDWELL
BANKER**

MOUNTAIN GALLERY,
REALTORS®

ORIGINAL
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42153 BIG BEAR BLVD., P.O. BOX 6820
BIG BEAR LAKE, CA 92315

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FEDERAL COMMUNICATIONS COMMISSION
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October 12, 1992

MAIL BRANCH

Office of the Secretary
Federal Communications Commission
Attention: Docket No. 92-90
1919 M Street, N. W.
Washington, D. C. 20554

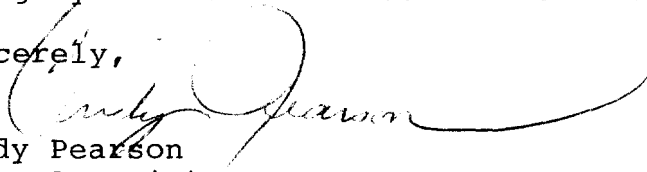
To Whom it May Concern:

I have been advised that the Federal Communications
is drafting a regulation to restrict person-to-person
solicitation to residential homes. I want to take this
opportunity to express my concerns on this issue.

I am a real estate agent and live and work in a mountain
community called Big Bear Lake. Big Bear is a four
season resort community. A majority of homes are
vacation homes for people who live in other areas.
"Cold" calling is an essential business tool that we
use to its full advantage to provide our services.
A large portion of our business transactions are
done by telephone and mail.

I urge you to abolish Docket No. 92-90. Thank you.

Sincerely,


Cindy Pearson
Sales Associate

East County Office
2916 Jamacha Road
El Cajon, CA 92019
(619) 670-6011

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OCT 16 1992 MAIL BRANCH

 **McMillin Realty**
A CORKY MC MILLIN COMPANY

October 7, 1992

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

ORIGINAL
FILE

Office of the Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

Re: Docket No. 92-90, Telephone Consumer Protection Act of 1991

Dear Mr. Secretary,

I am a real estate professional in the city of San Diego, state of California, and I am writing you this letter to give you some insight on the importance of "Cold-Calling" or person-to-person solicitations and the impact it would have on my business and in our industry if this particular type of prospecting was stopped or restricted.

As a real estate professional I depend on telephone prospecting to make my business prosperous. It is a very important and productive way to prospect for new clients, which makes up 35% of my business. I have spent many dollars in educating myself on this subject and feel very strongly on how this system of prospecting gives direct and immediate results. I know that most other people in my profession feel the way I do.

My family and I depend on my business and I cannot let them down. I do not, and will not support any legislation that will directly hurt my business. I also cannot support anyone or group that is responsible or in favor of this regulation.

Thank you for your valuable time.

Sincerely,

Monica Beegs

McMillin Realty

(619) 475-0233

MEMBER

1111 Homequity Relocation Service

San Diego Board of REALTORS®, Carlsbad Board of REALTORS®, Coronado Board of REALTORS®, East San Diego Board of REALTORS®,
La Jolla Real Estate Brokers Association, Point Loma/Ocean Beach Realty Association, San Diego Board of REALTORS®, Rancho Penasquitos Board of REALTORS®,
Multiple Listing Service, California Association of Realtors, National Association of Realtors

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OFFICE OF THE SECRETARY
October 7, 1992

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MAIL BRANCH

Office of the Secretary
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1919 M Street, N.W.
Washington, D. C. 20554
Attn: Docket No. 92-90

Re: Telephone Consumer Protection Act of 1991

Dear Sirs:

It has come to my attention that the Federal Communications Commission is drafting a regulation to restrict person-to-person solicitations to residential homes. I am writing to let you know how important "cold calling" is to my business.

"Cold calling" is my way to reach the general public and let them know, adverse to what they are reading and hearing from the news media, that Real Estate is still one of the best investments they can make today. It is also a means to let the people know the market activity in their neighborhood, thereby continuing to keep real estate active, which definitely stimulates the economy.

We, in the Real Estate field, are very courteous in our calling. "Cold calling" is one of the most important aspects of our business. It would be devastating if this regulation were to pass.

Please give this careful consideration.

Sincerely,

Tracey Chaffin

East County Office
2916 Jamacha Road
El Cajon, CA 92019
(619) 670-6011

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Thank you for your valuable time.

Sincerely,

McMillin Realty

MEMBER

1988 Homequity Relocation Service

San Diego Board of REALTORS®, Carlsbad Board of REALTORS®, Coronado Board of REALTORS®, East San Diego Board of REALTORS®,
La Jolla Real Estate Brokers Association, Point Loma/Ocean Beach Realty Association, San Diego Board of REALTORS®, Rancho Encinita Board of REALTORS®,
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Please give this careful consideration.

Sincerely,

Jell Cheff
agent

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Please give this careful consideration.

Sincerely,

Dwight L. Chaffin
Broker



"each office independently
owned and operated."

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OFFICE OF THE SECRETARY

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OCT 16 1992

MAIL BRANCH

ORIGINAL
FILE

October 9, 1992

Federal Communications Commission
1919 M Street NW
Washington, D.C. 20554

RE: Docket No. 92-90

Attn: Office of the Secretary

This letter is to let you know how critical cold calling is for us in the real estate industry.

This part of our business is vital to our success and if we are restricted from this activity we feel that it is an infringement on our rights as independent contractors.

It is our sincere hope that we can continue to do business and provide our professional level of service through telephone communications.

Sincerely,

RE/MAX Canyon Creek Realty Inc.

RE/MAX® Canyon Creek Realty, Inc.

22232 17th Avenue S.E. #207
Bothell, WA 98021 • (206) 481-8888

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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OFFICE OF THE SECRETARY

Date:

10/13/92

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MAIL BRANCH

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

Re: Docket No. 92-90; Telephone Consumer Protection
Act of 1991

Dear Secretary:

The opportunity to solicit person to person among
residential homes is essential to my business. Please do not
restrict my right to do so in any way.

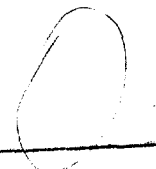
Certainly, restricting my business and the business of
100,000 other realtors would not help our overall economic
situation. Thank you for your attention to this matter.

Yours truly,



Re/Max of Princeton

No. of Copies rec'd
List A B C D E



East County Office
2916 Jamacha Road
El Cajon, CA 92019
(619) 670-6011

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Thank you for your valuable time.

Sincerely,

Sherry L. Woodruff

McMillin Realty

MEMBER

PHH Homequity Relocation Service

San Diego Board of REALTORS®, Carlsbad Board of REALTORS®, Coronado Board of REALTORS®, East San Diego Board of REALTORS®,
La Jolla Real Estate Brokers Association, Point Loma/Ocean Beach Realty Association, San Diego Board of REALTORS®, Rancho Temecula-Murrieta Board of REALTORS®,
Multiple Listing Service, California Association of Realtors, National Association of Realtors

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RED CARPET
KEIM

© CAROL MASON, INC.
REAL ESTATE

ORIGINAL
FILE

Multi-List

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MAIL BRANCH

October 12, 1992

Federal Communication Bureau
Docket No. 92-90
1919 M. St. N.W.
Washington D.C. 20554

Please be advised that in the Real Estate Industry person to person telephone calls to obtain listings or purchasers are very important to us. We do "door to door" walking but cannot practice this in all months of the year. We abide by the 9 AM to 9 PM restrictions and are courteous to all people we contact. Please do not restrict telephone calls from businesses to clients or potential clients.

Sincerely,

Carol A. Mason
Associate Broker



"each office independently
owned and operated."

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22232 17th Avenue S.E. #207
Bothell, WA 98021 • (206) 481-8888

A MEMBER OF THE SEARS FINANCIAL NETWORK

**COLDWELL
BANKER**

PREMIER, INC.
RESIDENTIAL REAL ESTATE

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MAIL BRANCH

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FEDERAL COMMUNICATIONS COMMISSION

OFFICE OF THE SECRETARY

200 WEST CENTER STREET
HEBER CITY, UT 84032

BUS. (801) 654-5300

BUS. (800) 825-8889

Oct. 12, 1992

*Office of Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554*

*Regarding Docket No. 92-90, Telephone
Consumer Protection Act of 1991 -
"Cold Calling" is extremely important
to me as a sales agent and to
the whole residential industry
in general. Please do not
restrict person-to-person solicitations
to residential homes.*

*Sincerely,
Tony H. Giles
Sales Associate*